# VESTAREN THE POWER OF PEPTIDES"

# **Product Updates**



# **Presentation Outline**

- Introduction to insecticidal peptides
  - Attributes
  - Hurdles to development
  - Two distinct use patterns
- Update on Spear-T & Spear Lep
- Update on VST-7300 (Basin T & Basin-Flex)

Daniel Peck Director of Field Development

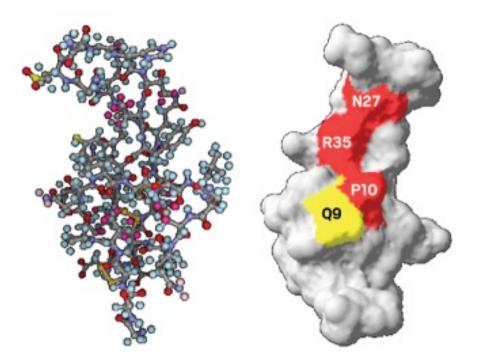




## **Insecticidal Peptides**

#### **Attributes**

- Derived from naturally occurring peptides
- Classified as bioinsecticides
  - Signal word Caution
  - REI 4 hours, PHI 0 days, MRL exempt
- Demonstrate target site specificity
  - Spear awarded new IRAC Group 32 in Nov 2018
  - Nicotinic Acetylcholine Receptor Allosteric Modulators - Site II



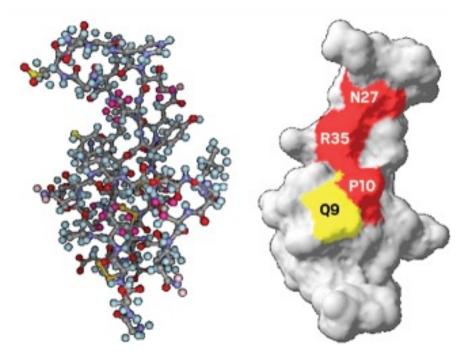
Spear: GS-omega/kappa-Hxtx-Hv1a MW 4,571 Inhibitory Cystine Knot (ICK) Peptide



# **Insecticidal Peptides**

#### Major Hurdles to Development

- Manufacturing
  - Engineering for efficacy, safety, stability
  - Expression in food-grade yeast under liquid fermentation
- EPA regulatory path
  - Not microbial, biochemical or PIP
  - Emerging Technologies branch of the BPPD
- Bioavailability
  - Large molecule almost 20x larger than imidacloprid
  - Applied with a gut disrupting facilitator (Bt) for ingestion activity



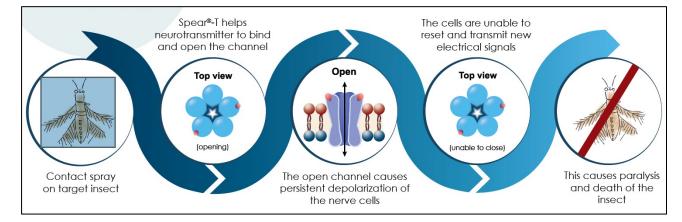
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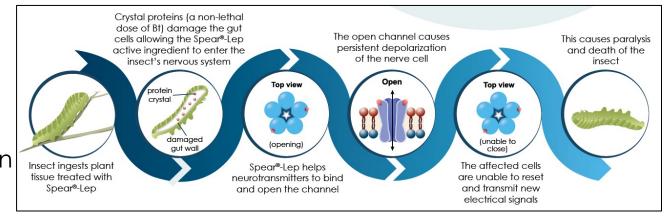


# **Insecticidal Peptides**

#### Two Distinct Use Patterns

- Contact
  - Diffusion through cuticle (spiracles)
  - Targets smaller soft-bodied pests such as aphids, mites, thrips, whiteflies
  - Higher use rates
- Ingestion
  - Peptide reaches target site via midgut disruption
  - Applied with low label rate of Bt product
  - Broad spectrum activity vs lepidopteran larvae
  - Lower use rates









### Label Update

#### Prior

- Original label
  - Approved August 2017
  - Greenhouse use only
  - Aphids, Mites, Thrips, Whiteflies
  - Spotted-wing drosophila
- Revised label
  - Approved April 2020
  - Broader range of GH targets
  - New GH application instructions
  - Open field uses added
  - Hemp and Tobacco added

| 57                  |  | OREN  |
|---------------------|--|---|
|                     |  | GROUP 32 INSECTICIDE  |
|                     | Biological Inse  | ecticide/Miticide   |
|                     | gredient:  |   |
|                     | nega/kappa-Hxtx-Hv1a   |   |
| Total:              |  | <u>98.09</u><br>100.09  |
| Contains            | 0.17 lb active ingredient per g  | jallon.   |
|                     |  |   |
|                     |  | ACH OF CHILDREN   |
|                     |  | PRECAUCION  |
|                     |  | guien para que se la explique a usted en detalle  |
|                     |  | ind someone to explain it to you in detail.)  |
| see in              |  | utionary Statements and Directions for Use.   |
| lf in               |  | ST AID  |
| eyes                |  | nd gently with water for 15 – 20 minutes.<br>I, after the first 5 minutes, then continue rinsing eye. |
| -                   | Call a poison control center or do   |   |
| lf on               | Take off contaminated clothing.  |   |
| skin or<br>clothing | <ul> <li>Rinse skin immediately with plenty</li> <li>Call a poison control center or do</li> </ul> |   |
|                     |  | IE NUMBER   |
|                     |  | when calling a poison control center or doctor, or  |
|                     |  | 00-535-5053 (and +1-352-323-3500 for International)<br>and chemical emergency assistance.             |
|                     |  |   |
| Produced            |  | EPA Reg. No.: 88847-6   |
|                     | Corporation  | EPA Est. No.: Printed on Containe<br>Made in USA  |
| -                   | Offices Drive, Suite 117<br>Triangle Park, NC 27709  | Made In USA   |
| e                   |  | NET CONTENTS: 1 GALLON (3.78 L  |
|                     |  | SAL030421 REV031121v1.  |
|                     |  |   |





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  - New GH application instructions
  - Open field uses added
  - Hemp and Tobacco added

## Update

- Application rates
  - GH high volume sprayers widened to 1-3 gal/100 gal (vs 2-3 gal/100)
  - GH for immersion/dipping treatment dropped to 5-10% product solution (vs 10-25%)
  - NIS use recommendation defined as 0.125%
     v/v (vs no definition)
  - Aerial application added
- Crops and pests
  - Whiteflies added for Field Vegetables
  - Thrips added for Field Fruit
  - Tree Nuts (group 14-12) added with plantfeeding mites



# SPEAR LEP

# Label Update

#### Prior

- Original label
  - Approved September 2018
  - Commercially available January 2019
  - Open field uses
  - Broad range of lep targets
  - Co-applied with a lep-active Bt product
  - Identical formulation to Spear-T
- Revised label
  - Approved April 2020
  - Revised and simplified target species
  - Added Colorado potato beetle in combination with beetle-active Bt
  - Hemp and Tobacco added





# SPEAR\*LEP

# Label Update

### Prior

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  - Approved September 2018
  - Commercially available January 2019
  - Open field uses
  - Broad range of lep targets
  - Co-applied with a lep-active Bt product
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- Revised label
  - Approved April 2020
  - Revised and simplified target species
  - Added Colorado potato beetle in combination with beetle-active Bt
  - Hemp and Tobacco added

### Update

- Use restrictions
  - Chemigation allowable for cranberry
  - Maximum of 5 applications per season or crop cycle (vs 10 gallons per year)
- Application volume
  - Added in definition for mature orchard crops (minimum of 50 gal/A for ground and 10 gal/A acre for aerial
- Crops and pests
  - Pecan nut case bearer added



# Basin-T Basin Flex

# **Product Update**

#### Prior

- Introduced to IR-4 as VST-7300 in 2020
- Like Spear
  - Bioinsecticide with peptide active ingredient
  - Contact efficacy against smaller, soft-bodied insects/mites
  - Ingestion efficacy against lepidopteran larvae when combined with Bt facilitator
- Unlike Spear
  - Active ingredient U1-AGTX-Ta1b-QA
  - Targets the insect nervous system at distinct site and likely a new IRAC group
  - Dry flowable formulation

| Sublabel A, Das   | sin®-T: Greenhouse and Field Use   |   |  |  |  |
|---|--|---|--|--|--|
| Sublabel B, Basin® Flex: Greenhouse and Field Use in Tank Mixes with Bt   |  |   |  |  |  |
|   | Basi<br>In Water Soluble<br>Biological Insecticio  | Packets   |  |  |  |
|   |  |   |  |  |  |
| Active Ingredier  | nt:<br>Ib-QA   | 8.5%  |  |  |  |
|   | its:   | 91.5%   |  |  |  |
| Total:  |  | 100.0%  |  |  |  |
| 19  | KEEP OUT OF REACH OF   |   |  |  |  |
|   | CAUTION/PRECA  | oniephen  |  |  |  |
| Si usted no entiend   | de la etiqueta, busque a alguien para que s<br>understand the label, find someone to ex  | e la explique a usted en detalle. (If you do not<br>oplain it to you in detail.)  |  |  |  |
|   |  | (plain it to you in detail.)  |  |  |  |
|   | understand the label, find someone to ex   | (plain it to you in detail.)  |  |  |  |
| See In  | understand the label, find someone to ex<br>side Booklet for Additional Precautionary S<br>FIRST AID   | plain it to you in detail.)<br>tatements and Directions for Use   |  |  |  |
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| See In If in eyes If on skin or clothing Have the product contai may also contact 1-800- assistance. EPA Reg. No.: 88847-X Net Contents: Made in USA Manufactured for: Vestaron Corporation   | understand the label, find someone to ex-<br>side Booklet for Additional Precautionary S<br>FIRST AID<br>Hold eye open and rinse slowly and ger<br>Remove contact lenses, if present, after<br>Call a poison control center or doctor fo<br>Take off contaminated clothing.<br>Rinse skin immediately with plenty of w<br>Call a poison control center or doctor fo<br>HOTLINE NUME<br>ner or label with you when calling a poison<br>535-5053 for emergency medical treatment<br>XXX<br>[Gal] [lbs] | plain it to you in detail.)<br>tatements and Directions for Use<br>titly with water for 15 – 20 minutes.<br>the first 5 minutes, then continue rinsing eye.<br>r treatment advice.<br>ater for 15 – 20 minutes.<br>r treatment advice.<br>ER<br>control center or doctor, or going for treatment. You<br>information and chemical emergency<br>EPA Est. No.: XXXXX-XX-XXX |  |  |  |
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# Basin-T Basin Flex

# **Product Update**

### Prior

- Introduced to IR-4 as VST-7300 in 2020
- Like Spear
  - Bioinsecticide with peptide active ingredient
  - Contact efficacy against smaller, soft-bodied insects/mites
  - Ingestion efficacy against lepidopteran larvae when combined with Bt facilitator
- Unlike Spear
  - Active ingredient U1-AGTX-Ta1b-QA
  - Targets the insect nervous system at distinct site and likely a new IRAC group
  - Dry flowable formulation

## Update

- EPA submission March 2021
  - Decision expected October 2022
- Two products
  - Basin-T vs smaller-soft-bodied insects/mites
  - Basin Flex vs lepidopteran larvae
- Label highlights
  - Water soluble 4-oz packets
  - 8.5% active ingredient



| Active Ingredient:<br>UI-AGTX-Ta1b-QA. 8.59<br>Other Ingredients: 91.59<br>Total: 100.09<br>KEEP OUT OF REACH OF CHILDREN<br>CAUTION/PRECAUCION<br>Si usted no entiende la etiqueta, busque a alguien para que se la explique a usted en detalle<br>(If you do not understand the label, find someone to expliain it to you in detail.)<br>See Inside Booklet for Additional Precautionary Statements, Directions for Use and Storage and Disposal.<br>FIRST AID   | FIELD USES<br>Field Vegetables:<br>Vegetables, Root and Tuber (Group 1), such as:<br>Beet, Carrot, Potato, Radish, Sugarbeet<br>Vegetable, Bulb (Group 3), such as:<br>Garlic, Leek, Onion (Green and Bulb)<br>Vegetable, Leafy Except Brassica (Group 4), such as:<br>Celery, Endive, Lettuce, Parsley, Spinach<br>Vegetable, Brassica Leafy (Group 5), such as:<br>Broccoli, Brussels Sprouts, Cabbage, Cauliflower, Chinese<br>Cabbage, Collards, Kale, Kohlrabi, Mustard Greens<br>Vegetable, Lentil, Pea, Soybean<br>Vegetable, Furiting (Group 6), such as:<br>Eggplant, Pepper, Tomato<br>Vegetable, Cucurbit (Group 9), such as:<br>Cucumber, Melon, Squash, Watermelon | Insect/Mite Pest<br>Plant-feeding Mites, such as:<br>Broad Mite<br>Lewis Mite<br>Twospotted Spider Mite<br>Psyllids, such as:<br>Potato Psyllid<br>Thrips, such as:<br>Onion Thrips<br>Tobacco Thrips<br>Western Flower Thrips<br>Whiteflies, such as:<br>Sweetpotato Whitefly   |   |  |
|--|---|--|---|--|
| If in eyes       • Hold eye open and rinse slowly and gently with water for 15 – 20 minutes.         • Remove contact lenses, if present, after the first 5 minutes, then continue rinsing eye.       • Call a poison control center or doctor for treatment advice.         If on skin or clothing       • Take off contaminated clothing.         • Rinse skin immediately with plenty of water for 15 – 20 minutes.         • Call a poison control center or doctor for treatment advice.         If on skin or clothing         • Call a poison control center or doctor for treatment advice.         • Call a poison control center or doctor for treatment advice.         HOTLINE NUMBER         Have the product container or label with you when calling a poison control center or doctor, or going for treatment. You may also contact 1-800-535-5053 for emergency medical treatment information and chemical emergency assistance         Produced for:       EPA Reg. No.: 88847-XXXX         Vestaron Corporation       EPA Est. No.: Printed on Container         600 Park Offices Drive, Suite 117       Made in USA         PO Box 13137       Made in USA | Field Fruit and Berries:<br>Fruit, Citrus (Group 10), such as:<br>Grapefruit, Lemon, Lime, Orange<br>Fruit, Pome (Group 11), such as:<br>Apple, Pear<br>Fruit, Stone (Group 12), such as:<br>Cherry, Nectarine, Peach, Plum, Prune<br>Berry (Group 13), such as:<br>Blackberry, Blueberry, Grape, Raspberry, Strawberry<br>Tree Nuts (Group 14-12)<br>Hemp  | Plant-feeding Mites, such as:<br>Broad Mite Citrus<br>Rust Mite         Rust Mite         Twospotted Spider Mite         Psyllids, such as:         Asian Citrus Psyllid         Pear Psylla         Spotted-wing Drosophila,         Thrips, such as:         Western Flower Thrips         Plant-feeding Mites, such as:         Broad Mite         Pacific Spider Mite         Twospotted Spider Mite         Cotton/Meion Aphids         Green Peach Aphid         Plant-feeding Mites, such as: | USE Basin®-T ON THE FOLLOWING CROPS: GREENHOUSE AND NURSER<br>Crop<br>Greenhouse Vegetables:<br>Vegetable, Root and Tuber (Group 1), such as:<br>Beet, Carrot, Potato, Radish, Sugarbeet<br>Vegetable, Bulb (Group 3), such as:<br>Garlic, Leek, Onion (Green and Bulb)<br>Vegetable, Leafy Except Brassica (Group 4), such as:<br>Celery, Endive, Lettuce, Parsley, Spinach<br>Vegetable, Brassica Leafy (Group 5), such as:<br>Broccoli, Brussels Sprouts, Cabbage, Cauliflower, Chinese<br>Cabbage, Collards, Kale, Kohirabi, Mustard Greens<br>Vegetable, Legume (Group 6), such as: Bean, Lentil, Pea, Soybean<br>Vegetable, Fuiting (Group 8), such as: Bean, Lentil, Peper, Tomato<br>Vegetable, Cucurbit (Group 9), such as:<br>Cucurber, Melon, Sayash, Watermelon | Y USES  Insect/Mite Pest  Aphids, such as: Green Peach Aphid  Plant-feeding Mites, such as: Broad Mite Lewis Mite Twospotted Spider Mite Spotted-wing Drosophila Thrips, such as: Onion Thrips Tobacco Thrips Western Flower Thrips Whiteflites, such as: Greenhouse Whitefly Sweetpotato Whitefly |
| Research Triangle Park, NC 27709  NET CONTENTS: 40 x 4 oz. packets (10 lbs.) SALXXXX REV031221v1.  | Hops<br>Tobacco   | Broad Mite<br>Twospotted Spider Mite<br>Thrips, such as:<br>Onion Thrips<br>Tobacco Thrips<br>Western Flower Thrips<br>Plant-feeding Mites, such as:<br>Broad Mite<br>Lewis Mite<br>Twospotted Spider Mite<br>Aphids, such as:<br>Green Peach Aphid<br>Thrips, such as:<br>Tobacco Thrips  | Greenhouse/Nursery Flowers and Ornamental Plants, such as:<br>Bedding Plants, Container Stock, Cut Flowers,<br>Ornamental Flowers, Ornamental Plants     Greenhouse Herbs and Mint, such as:<br>Basil, Chive, Cilantro, Dill, Mint, Parsley, Rosemary, Sage, Thyme     Greenhouse Fruit<br>Fruit, Citrus (Group 10), such as: Grapefruit, Lemon, Lime, Orange<br>Fruit, Stone (Group 12), such as: Cherry, Nectarine, Peach, Plum, Prune<br>Berry (Group 13), such as: Blackberry, Blueberry, Grape, Raspberry,<br>Strawberry     Hemp and Tobacco  |  |

# ©2021 Vestqripre (Po () widther Off Pige por Resord.

Use high pressure for application of the spray solution. Apply 1-6 lb. of Basin per acre. Better coverage and penetration of crop canopy is usually achieved when smaller spray droplets are applied. Use very fine nozzles to create a fine spray mist. Use of a non-ionic or blended organosilicone surfactant at 0.125% (v/v) to import coverage may increase performance. Repeat applications at 3-10-day intervals depending upon plant with rate, pest activity and other factors.

#### Sublabel B: Greenhouse and Field Use in Tank Mixes with Bt Basin® Flex In Water Soluble Packets **Biological Insecticide** USE Basin® Flex IN A TANK MIX WITH Bt ON THE FOLLOWING CROPS Active Ingredient: Vegetable and Cole Crops: Vegetable, Root and Tuber (Group 1), such as: Beet, Carrot, Horseradish, Potato, Radish, Sugar Beet, Sweet Potato, Turnip, Turnip Greens Vegetable, Bulb (Group 3), such as: Garlic, Leek, Onion, Shallot **KEEP OUT OF REACH OF CHILDREN** Vegetable, Leafy Except Brassica (Group 4), such as: Celery, Endive, Lettuce, Parsley, Spinach CAUTION/PRECAUCION Vegetable, Brassica Leafy (Group 5), such as: Broccoli, Brussels Sprouts, Cabbage, Cauliflower, Collard, Kohlrabi Si usted no entiende la etiqueta, busque a alquien para que se la explique a usted en detalle. Vegetable, Legume (Group 6), such as: (If you do not understand the label, find someone to explain it to you in detail.) See Inside Booklet for Bean, Lentil, Pea, Soybean Additional Precautionary Statements, Directions for Use and Storage and Disposal. Vegetable, Fruiting (Group 8), such as: Eggplant, Pepper, Tomato FIRST AID Vegetable, Cucurbit (Group 9), such as: If in eyes Hold eye open and rinse slowly and gently with water for 15 – 20 minutes. Cucumber, Melon, Pumpkin, Squash, Watermelon Remove contact lenses, if present, after the first 5 minutes, then continue rinsing eye Other Vegetables Call a poison control center or doctor for treatment advice. Artichoke, Asparagus, Malagna, Watercress Take off contaminated clothing. If on skin Field Crops, such as: or clothing Rinse skin immediately with plenty of water for 15 – 20 minutes. Alfalfa (Hay Seed), Canola, Corn (Field, Sweet, Popcorn), Cotton, Forage C Joioba, Peanut, Rapeseed, Rice, Safflower, Small Grains, Sorahum, Sunflower Call a poison control center or doctor for treatment advice. HOTLINE NUMBER Herbs, Mints (Group 25) such as: Basil, Oregano, Peppermint, Thyme Have the product container or label with you when calling a poison control center or doctor, or when going for treatment. You may also contact 1-800-535-5053 for emergency medical treatment Fruits, Nuts information and chemical emergency assistance. Small Fruits and Berries (Group 10), such as: Blackberry, Blueberry, Cranberry, Currant, Grape, Raspberry, Strawberry EPA Reg. No.: 88847-XXX Produced for: Pome Fruits (Group 11), such as: EPA Est. No.: Printed on Containe Vestaron Corporation Apple, Pear, Quince 600 Park Offices Drive, Suite 117 Made in US/ PO Box 13137 Stone Fruits (Group 12), such as: NET CONTENTS Research Trianale Park, NC 27709 Apricot, Cherry, Nectarine, Peach, Plum 40 x 4 oz. packets (10 lbs. Tree Nuts (Group 14-12), such as: SALXXXX REV031221v1 Almond, Chestnut, Hazelnut/Filbert, Pecan, Pistachio, Walnut Avocado, Banana, Citrus, Kiwi, Persimmon, Pineapple, Pomegranate, Tropic Bedding Plants, Container Plants, Flowers, Ornamentals

Greenhouse Crops and Outdoor Nursery Crops, such as: Brassicas, Flowers, Fruiting groups, Herbs and Spices, Leafy Vegetables, Orno Vegetable Groups

Forest, Ornamentals, Ornamental Fruit, Shade Trees, Shrubs, Sugar Maple Trees,

#### PESTS CONTROLLED BY Basin® Flex IN A TANK MIX WITH Bt

#### Colorado Potato Beetle\*

Varigated

\*Apply in a tank mix with the low labeled rate of a beetle active Bt, such as Bt ssp. tenebrionis

Lepidopteran Larvae (caterpillars, loopers, "worms")\*, such as: \*Apply in a tank mix with the low labeled rate of a lepidopteran active Bt, such as Bt ssp. kurstaki, or Bt ssp. aizawai

| Alfalfa Caterpillar                           | Diar  |
|---|-------|
| Amorbia spp.                                  | East  |
| Armyworms                                     | East  |
| Artichoke Plume Moth                          | Euro  |
| Azalea Caterpillar                            | Filbe |
| Bagworms                                      | Fruit |
| Banana Moth                                   | (     |
| Bollworms                                     | Gra   |
| Browntail Moth                                | Gra   |
| Buck Moth                                     | Gra   |
| Budworms, such as                             | Gre   |
| Blackheaded, Jack Pine,                       | Gre   |
| Spruce, Tobacco                               | Gyp   |
| California Oakworm                            | Hea   |
| Case Bearers, such as                         | Helio |
| Pecan Nut<br>Cankerworms                      | Helio |
|   | Hick  |
| Chainspotted Geometer                         | Hor   |
| Codling Moth                                  | Imp   |
| Coneworms                                     | IO N  |
| Cornborers, such as<br>European, Southwestern | Lea   |
| Corn Earworm                                  | F     |
| Cotton Bollworm                               | (     |
| Cotton Leafperforator                         | Lea   |
| Cotton Leafworm                               | Leel  |
| Cutworms, such as                             | Loo   |
| Citrus,                                       |       |
| Cranberry,                                    | Mel   |
| Roughskinned,                                 | Nav   |
| Spotted,                                      | Cla   |

mondback Moth tern Grapevine Moth tern Tent Caterpillar opean Pepper Moth ertworm tworms, such as Cherry, Cranberry, Green, Tomato pe Berry Moth ape Leaffolder apeleaf Skeletonizer en Cloverworm enstriped Mapleworm osy Moth adworms icoverpa spp. iothis spp. kory Shuckworm nworms orted Cabbageworm **Noth** frollers such as Filbert, Fruittree, Obliquebanded, Omnivorous, Redbanded affier k Moth pers, such as Alfalfa, Cabbage, Hemlock, Omnivorous, Soybean lonworm Navel Orangeworm Oleander Caterpillar

Oranaedoa Orangestriped Oakworm Orange Tortex **Oriental Fruit Moth** Peach Twia Borer Pickleworm Pineapple feeding Catepillars, such as Thecla basilides Rindworms Saddleback Caterpillar Saddled Prominent Saltmarsh Caterpillar Satin Moth Skippers, such as Banana, Essex, European Sovbean Podworm Spanworms, such as Bruce, Cranberry, Currant, Elm Sunflower Moth **Tomato Pinworm** Tuffed Apple Bud Moth Tussock Moths, such as Douglas-fir, Hickory, Western Pine, Whitemarked Velvetbean Caterpillar Walnut Caterpillar Webworms, such as Cabbage, Fall, Filbert, Mimosa Winter Moth





# Crop and Pest targets in 2020

### Basin T Targets in 2020

- Green peach aphid
  - Greenhouse Cucumber
  - Greenhouse Coleus
- Spotted-wing drosophila
  - Blackberry

### **Basin-Flex Targets in 2020**

- Beet armyworm
- Cabbage looper
- Codling moth
- Diamondback moth
- Fall armyworm
- Imported cabbageworm
- Lesser appleworm
- Melonworm/Pickleworm
- Navel orangeworm
- Obliquebanded leafroller –
- Oriental fruit moth
- Tomato fruitworm
- Tufted apple budmoth A

- Broccoli, Cabbage, Lettuce
- Cabbage
- Apple
- Broccoli, Cabbage, Collards
- Sweet corn
- Cabbage
- Apple
- Cucumber
- Almond, Pistachio
- Apple
- Apple
- Tomato

# VESTAREN THE POWER OF PEPTIDES"

# **Product Updates**



# **Presentation Outline**

- Introduction to insecticidal peptides
  - Attributes
  - Hurdles to development
  - Two distinct use patterns
- Update on Spear-T & Spear Lep
- Update on VST-7300 (Basin T & Basin-Flex)

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